

# Community Profile: Mississauga – Streetsville BIA

Prepared for: Economic Developers Council of Ontario – My Main Street

The logo for Environics Analytics is displayed within a solid purple rectangular box. The word "ENVIRONICS" is written in a large, bold, white, sans-serif font. Below it, the word "ANALYTICS" is written in a smaller, white, sans-serif font.

**ENVIRONICS**  
ANALYTICS

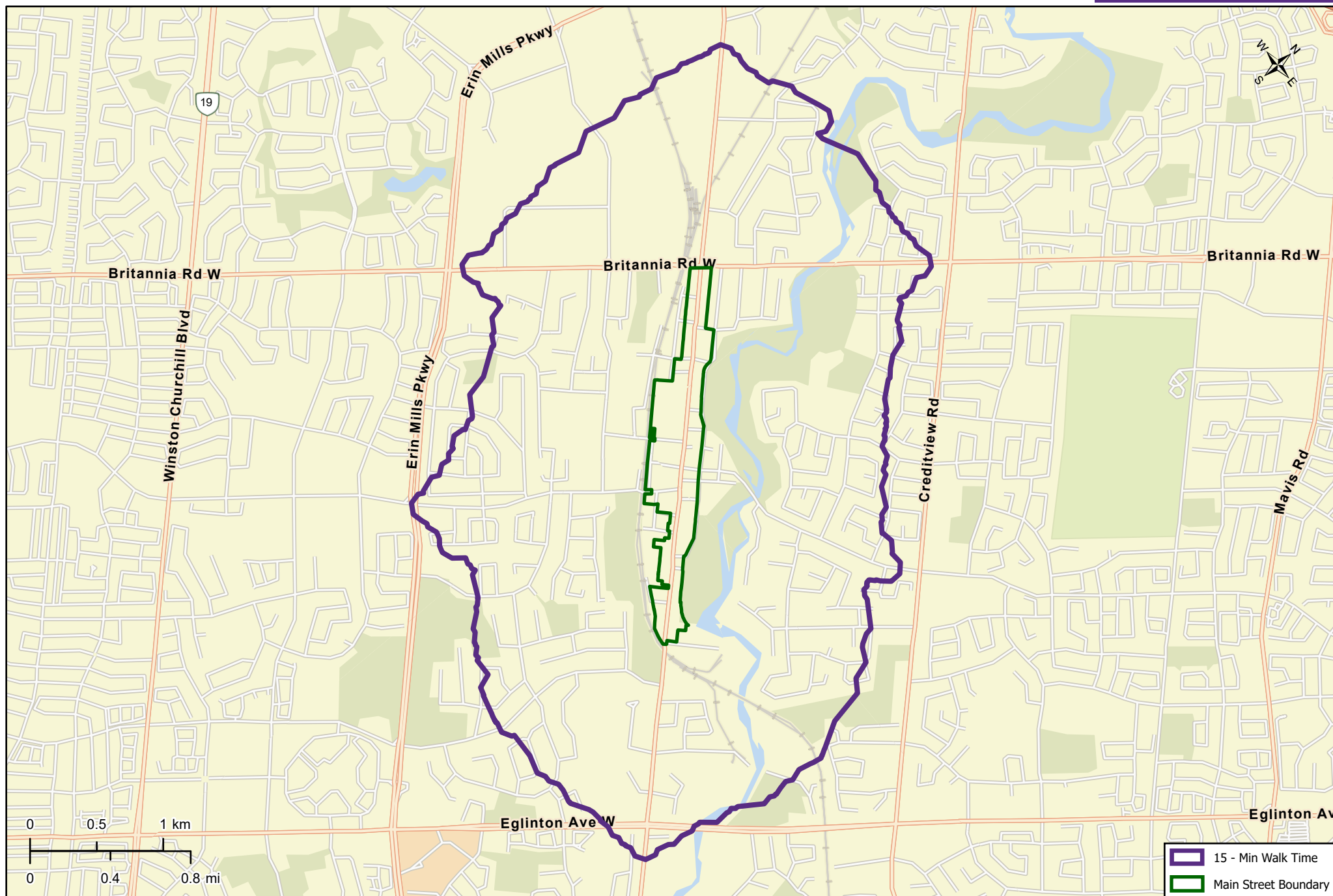
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Date: March 7, 2022

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Mississauga - Streetsville BIA  
Main Street Boundary and Trade Area



2022-01-12 12:50 PM

## Demographics, PRIZM Profile, and Psychographics

# Demographics | Population & Households

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

## POPULATION

17,956

## HOUSEHOLDS

5,925

## MEDIAN MAINTAINER AGE

57

Index: 105

## MARITAL STATUS



57.4%

Index: 99

Married/Common-Law

## FAMILY STATUS\*

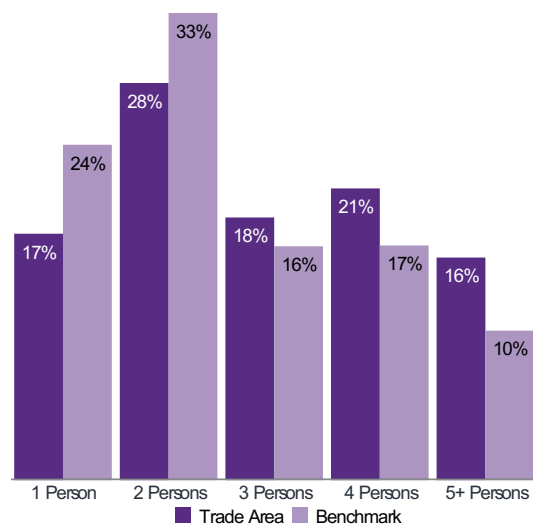


56.1%

Index: 120

Couples With Children At Home

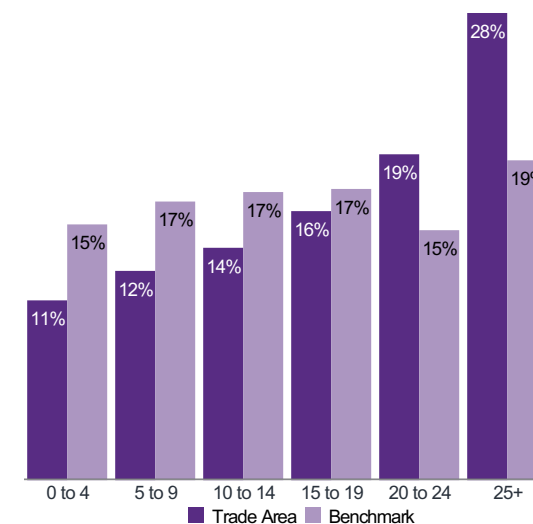
## HOUSEHOLD SIZE



## POPULATION BY AGE

	Count	%	Index
0 to 4	704	3.9	78
5 to 9	797	4.4	82
10 to 14	906	5.0	89
15 to 19	1,053	5.9	99
20 to 24	1,426	7.9	119
25 to 29	1,388	7.7	110
30 to 34	1,187	6.6	99
35 to 39	1,011	5.6	87
40 to 44	1,050	5.8	95
45 to 49	1,117	6.2	99
50 to 54	1,221	6.8	104
55 to 59	1,421	7.9	109
60 to 64	1,302	7.3	108
65 to 69	1,103	6.1	109
70 to 74	859	4.8	100
75 to 79	625	3.5	105
80 to 84	416	2.3	106
85+	371	2.1	93

## AGE OF CHILDREN AT HOME



Benchmark: Southern Ontario

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\*Chosen from index ranking with minimum 5% composition

Index Colours: <80 80 - 110 110+

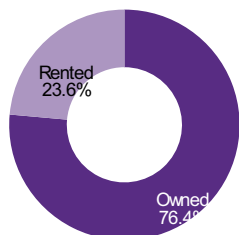
# Demographics | Housing & Income

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Population: 17,956 | Households: 5,925

## TENURE



## STRUCTURE TYPE



Houses

79.0%

Index: 102



Apartments

20.8%

Index: 94

## AGE OF HOUSING\*

30 - 39 Years Old

% Comp: 27.7 Index: 198

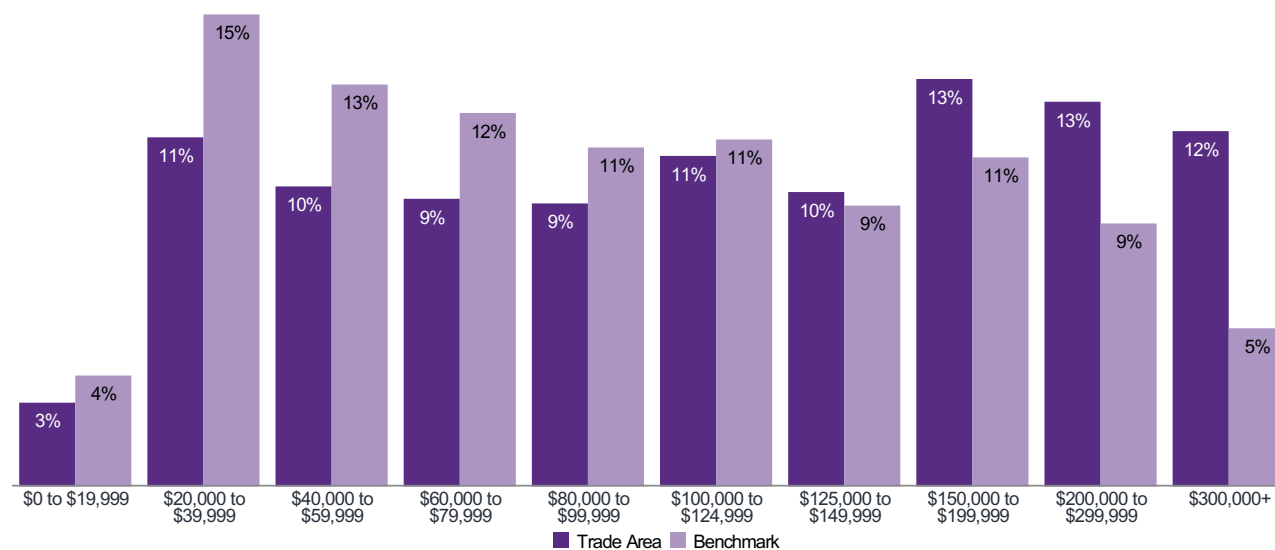
## AVERAGE HOUSEHOLD INCOME



\$159,981

Index: 139

## HOUSEHOLD INCOME DISTRIBUTION



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\*Chosen from index ranking with minimum 5% composition

Index Colours: <80 80 - 110 110+

# Demographics | Education & Employment

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Population: 17,956 | Households: 5,925

## EDUCATION



41.7%

Index:157

University Degree

## LABOUR FORCE PARTICIPATION



66.2%

Index:102

Participation Rate

## METHOD OF TRAVEL TO WORK: TOP 2\*



33.5%

Index:92

Travel to work by **Car (as Driver)**

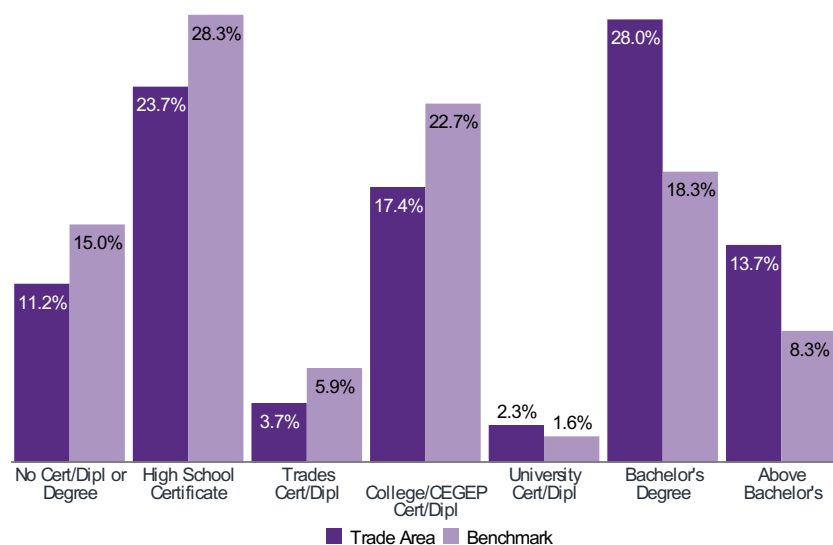


6.6%

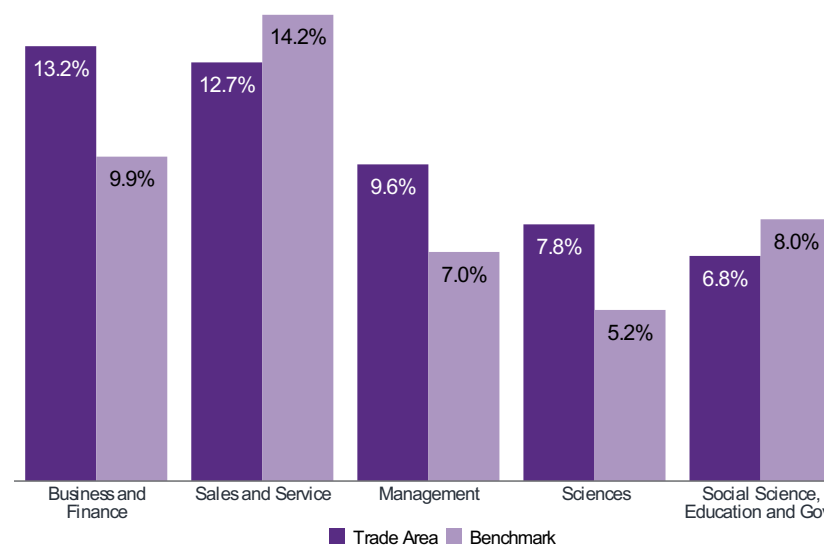
Index:152

Travel to work by **Public Transit**

## EDUCATIONAL ATTAINMENT



## OCCUPATIONS: TOP 5\*



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\*Ranked by percent composition

Index Colours:	<80	80 - 110	110+
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# Demographics | Diversity

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Population: 17,956 | Households: 5,925

## ABORIGINAL IDENTITY



0.6%

Index: 26

## VISIBLE MINORITY PRESENCE



58.2%

Index: 201

Belong to a  
visible minority group

## NON-OFFICIAL LANGUAGE



3.5%

Index: 171

No knowledge of  
English or French

## IMMIGRATION



51.2%

Index: 194

Born outside Canada

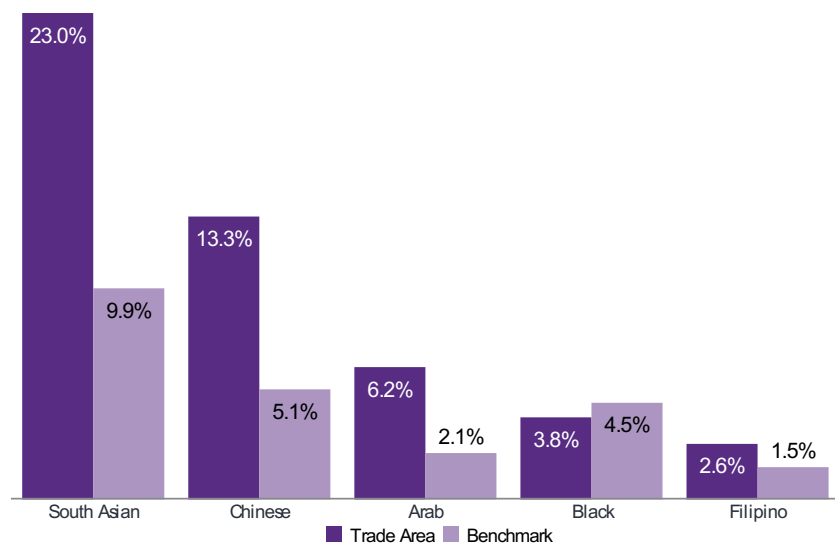
## PERIOD OF IMMIGRATION\*

2001 to 2005

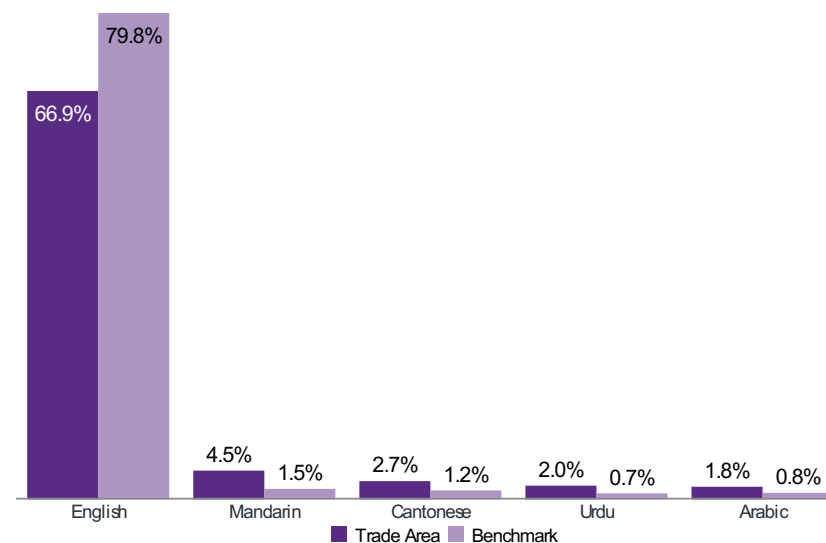
6.5%

Index: 228

## VISIBLE MINORITY STATUS: TOP 5\*\*



## LANGUAGES SPOKEN AT HOME: TOP 5\*\*



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\*Chosen from index ranking with minimum 5% composition

\*\*Ranked by percent composition

Index Colours: <80 80 - 110 110+

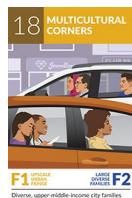


Top 5 segments represent **53.5%** of households in Mississauga - Streetsville BIA



Rank: 1  
Hhlds: 757  
Hhld %: 12.77  
% in Benchmark: 1.77  
Index: 720

A segment encompassing long-established immigrant neighbourhoods, Metro Melting Pot has been a haven for upward-climbing newcomers for 25 years. Concentrated in Toronto and nearby Mississauga, more than half of the households contain immigrants; nearly 30 percent speak a non-official language, with Tagalog, Arabic and Spanish joining Portuguese, Italian, Cantonese and Mandarin in recent years. These neighbourhoods are diverse in more ways than cultural roots: Metro Melting Pot contains families and lone-parent households, maintainers range in age from 45 to over 75, and the housing stock is a mix of older single-detached and row houses, semis and apartment buildings. While some contain young children, many households have twenty-something children who are likely contributing to the family income. With educations ranging from grade school to university degrees, adults work at varied jobs in business, services and manufacturing. But the high housing prices—the average dwelling value of over \$525,000—contribute to only an average number of homeowners. Eager to indulge their children, many enjoy going to theme parks, professional sports games and all-inclusive resorts. Seeking to connect with others in their communities, they respond to messages that recognize their Attraction for Crowds.



Rank: 2  
Hhlds: 752  
Hhld %: 12.69  
% in Benchmark: 3.28  
Index: 387

The middle-aged families of Multicultural Corners create an exceptionally diverse portrait. More than a third of households contain foreign-born residents—from the Caribbean, Central America, Europe and Asia—though no one culture dominates. About a fifth of the population speak a non-official language and more than 40 percent identify as visible minorities—including black, Latin American, Arabic and South Asian. Having immigrated to Canada before 2000, these first and second generation Canadians have moved beyond gateway communities to the urban fringe areas of cities like Toronto, Calgary, Ottawa and Edmonton. They've turned their moderate educations into upper-middle-class incomes earned from service sector and white-collar jobs. They typically own single-detached and row houses suitable for their relatively large families with older children; more than a third of households contain four or more people. In these neighbourhoods where one of the stronger values is Financial Security, residents have been more mindful of their spending due to the economic uncertainty caused by COVID-19. With that said, in normal times they enjoy travelling and tend to stay at all-inclusive resorts and book cultural trips and eco-tours.



Rank: 3  
Hhlds: 575  
Hhld %: 9.71  
% in Benchmark: 4.11  
Index: 236

One of the wealthier suburban lifestyles, Multiculture-ish is an ethnically diverse segment of middle-aged Asian and South Asian households. Located in and around major cities like Toronto, Calgary and Edmonton, many of these neighbourhoods emerged 20 years ago as new suburban subdivisions. Today, they're slowly being overtaken by urban sprawl and infill developments. More than 40 percent of residents are immigrants, and the rest are typically second-generation Canadians who've settled in houses built since 1990. A quarter speak a non-official language, the most common being Mandarin, Cantonese and Punjabi, but residents also disproportionately speak Arabic, Urdu and Russian at home. Multiculture-ish households tend to be large—double the national average for four or more people—and the significant presence of children over the age of 5 influences their preference for family-friendly outings to theme parks, zoos and aquariums. Having completed university and college educations, these adults enjoy upscale incomes—earned from jobs in management, business and the sciences—that are 50 percent higher than the national average and that allow them to exercise Ostentatious Consumption by purchasing items that symbolize affluence.



Rank: 4  
Hhlds: 555  
Hhld %: 9.38  
% in Benchmark: 3.88  
Index: 242

Reflecting Canada's increasing diversity, South Asian Enterprise is an urban crossroads where nearly 60 percent of the populace are immigrants and one third of the members identify as visible minorities from South Asia. The more affluent of two predominantly South Asian segments, South Asian Enterprise contains upper-middle-class families living in a mix of new singles, semis and duplexes in a handful of urban areas. More than 80 percent reside in the Greater Toronto Area; nearly half live in Brampton alone. Few segments have larger households: nearly 60 percent are home to four or more people. One in seven households is multi-family—an emerging demographic trend—with a significant presence of adult children. The first- and second-generation Canadians of South Asian Enterprise have parlayed mixed educations into well-paying blue-collar and service sector jobs. But their above-average household incomes may result from three or more wage-earners under one roof. Many residents maintain their South Asian culture at home, with over 40 percent speaking a non-official language. These families enjoy swimming, baseball and playing racquet sports, visiting theme parks and frequenting museums. Socially conservative, they support Traditional Families and reject alternative arrangements.



Rank: 5  
Hhlds: 532  
Hhld %: 8.98  
% in Benchmark: 3.77  
Index: 238

Located in cities across Canada, On Their Own Again consists of older singles living in high-rise apartments. Nearly 60 percent live alone—highest among all segments. And almost 30 percent of residents are over 65, with one in ten a widowed individual. Fewer than half are still in the labour force, but with over 45 percent of adults having attended college or a university, those still working hold white-collar and service sector jobs in sales, administrative support and real estate. Although incomes are downscale, pensions boost household net worth and provide an economic cushion. In On Their Own Again, nearly 80 percent of households rent apartments, and an overwhelming number of them live in older buildings. Many are newcomers, with half having moved in the past five years and a disproportionate number coming from China, the Philippines and the U.K. Nearly 40 percent of residents are first-generation Canadians; almost 20 percent are second-generation. With their unpretentious lifestyle, residents like to escape the routine by going to a casino, community theatre or movie drama. Many respond to marketing messages that appeal to their support for the value Ethical Consumerism.

Trade Area: Mississauga - Streetsville BIA



## Strong Values

Values	Index
Brand Genuineness	117
Vitality	117
Consumption Evangelism	116
Legacy	116
Advertising as Stimulus	115
Enthusiasm for Technology	115
Need for Status Recognition	114
Pursuit of Novelty	114
Ostentatious Consumption	113
Confidence in Advertising	112



## Descriptions | Top 3 Strong Values

### Brand Genuineness

Tendency to value authenticity and to look for a deeper level of brand experience. People strong on this construct want their brands to have a soul, a history, a founding myth, a place of origin that confers its own culture. These preferences attract them to brands that not only provide the functionality they seek but also feed their imaginations by telling a true and compelling story.

### Vitality

The sense that one has a great deal of energy and is in contact with this energy. It measures an energetic, lively approach to life, a feeling that one has more vigor and initiative than most other people.

### Consumption Evangelism

Desire to exercise real leadership among one's peer group in adopting brands, products and services. Consumers who are strong on this construct are enthusiastic, even passionate, about what they buy and are very well informed about product features and competitive products. These are the people others consult before buying something. Because of their large, well-maintained social network, they wield great influence when it comes to promoting a brand, product or service.



## Weak Values

Values	Index
Attraction to Nature	83
Confidence in Small Business	84
Utilitarian Consumerism	90
Brand Apathy	91
Rejection of Orderliness	92
Ethical Consumerism	93
Financial Concern Regarding the Future	93
Obedience to Authority	93
Skepticism Towards Advertising	93
Buying on Impulse	94



## Descriptions | Top 3 Weak Values

### Attraction to Nature

How close people want to be to nature, whether to recharge their spiritual batteries or to enjoy a simpler, healthier or more authentic way of life.

### Confidence in Small Business

Tendency to assume that small businesses are generally fair and ethical in their practices, committed to providing quality goods, and working in the public interest.

### Utilitarian Consumerism

Tendency to base purchase decisions on utilitarian rather than aesthetic considerations. Measures the attention given to utility of objects and products purchased. People strong on this construct seldom buy products purely for their appearance. Lack of a need to engage in personal expression through aesthetic means.

## Financial and Expenditure Overview

# Financial | WealthScapes Overview

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

WealthScapes Households: 5,929

## INCOME\*

Household Income

**\$ 161,337**

Index: **139**

Household Disposable Income

**\$ 123,486**

Index: **135**

Household Discretionary Income

**\$ 90,014**

Index: **140**

Annual RRSP Contributions

**\$ 6,455**

Index: **180**

## WEALTH\*



Net Worth

% Holders

99.9% Index: **100**

Balance

**\$1,251,269**

Index: **170**

## ASSETS\*



Savings

% Holders

95.7% Index: **101**

Balance

**\$115,413**

Index: **151**



Investments

% Holders

67.7% Index: **113**

Balance

**\$496,568**

Index: **147**



Unlisted Shares

% Holders

16.6% Index: **134**

Balance

**\$509,366**

Index: **160**



Real Estate

% Holders

78.4% Index: **103**

Balance

**\$1,171,452**

Index: **156**



Liquid Assets

% Holders

98.6% Index: **101**

Balance

**\$532,728**

Index: **161**

## DEBT\*



Consumer Debt

% Holders

92.5% Index: **102**

Balance

**\$98,383**

Index: **148**



Mortgage Debt

% Holders

45.3% Index: **98**

Balance

**\$413,686**

Index: **139**

## FINANCIAL RATIO



Debt:Asset

% Holders

0.18% Index: **86**

Benchmark: Southern Ontario

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% Holders represent where customers are found.

\*Average values per holding household as at December 31, 2020.

Index Colours: <80 80 - 110 110+

Trade Area: Mississauga - Streetsville BIA

WealthScapes Households: 5,929

## FINANCIAL RATIOS\*



Debt: Asset

0.18

Index: 86



Debt: Liquid Assets

0.53

Index: 87



Consumer Debt - Discr. Income

1.01

Index: 108



Savings - Investments

0.56

Index: 94



Pension - Non-Pension Assets

0.12

Index: 55



Real Estate Assets - Liq. Assets

1.75

Index: 100



Mortgage - Real Estate Assets

0.20

Index: 84



Mortgage - Consumer Debt

2.06

Index: 90

Benchmark: Southern Ontario

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Index Colours: <80 80 - 110 110+

# Expenditures | HouseholdSpend - Annual Expenditure Overview

ENVIRONICS  
ANALYTICS

Trade Area: Mssissauga - Streetsville BIA

Households: 5,925

**Total Aggregate Current Consumption: \$616,014,848**

## Average Current Consumption

**\$103,969**

Index: **127**

## Average Household Income










**\$159,134**

Index: **138**

## Average Disposable Income

**\$120,432**

Index: **134**

 <p><b>Shelter</b></p> <p>Avg. Dollars/Household <b>\$27,121</b> Index: <b>129</b></p> <p>Pct. of Total Expenditure <b>26.1%</b> Index: <b>101</b></p>	 <p><b>Transportation</b></p> <p>Avg. Dollars/Household <b>\$16,760</b> Index: <b>122</b></p> <p>Pct. of Total Expenditure <b>16.1%</b> Index: <b>96</b></p>	 <p><b>Food</b></p> <p>Avg. Dollars/Household <b>\$15,750</b> Index: <b>123</b></p> <p>Pct. of Total Expenditure <b>15.1%</b> Index: <b>97</b></p>
 <p><b>Household Operation</b></p> <p>Avg. Dollars/Household <b>\$7,288</b> Index: <b>127</b></p> <p>Pct. of Total Expenditure <b>7.0%</b> Index: <b>100</b></p>	 <p><b>Health Care</b></p> <p>Avg. Dollars/Household <b>\$6,818</b> Index: <b>125</b></p> <p>Pct. of Total Expenditure <b>6.6%</b> Index: <b>98</b></p>	 <p><b>Recreation</b></p> <p>Avg. Dollars/Household <b>\$6,321</b> Index: <b>132</b></p> <p>Pct. of Total Expenditure <b>6.1%</b> Index: <b>104</b></p>
 <p><b>Household Furnishings</b></p> <p>Avg. Dollars/Household <b>\$5,081</b> Index: <b>127</b></p> <p>Pct. of Total Expenditure <b>4.9%</b> Index: <b>100</b></p>	 <p><b>Clothing</b></p> <p>Avg. Dollars/Household <b>\$4,576</b> Index: <b>138</b></p> <p>Pct. of Total Expenditure <b>4.4%</b> Index: <b>109</b></p>	 <p><b>Education</b></p> <p>Avg. Dollars/Household <b>\$4,111</b> Index: <b>191</b></p> <p>Pct. of Total Expenditure <b>4.0%</b> Index: <b>150</b></p>

Benchmark: Southern Ontario

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Displaying the top nine HouseholdSpend categories ranked by percent of total expenditure.  
Benchmark used for Index calculations.

Index Colours:	<80	80 - 110	110+
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# Expenditures | Foodspend - Annual Household Expenditure Overview









ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Households: 5,925

Average Household Income	Average Food Expenditure	Average Spend on Food from Restaurants	Average Spend on Food from Stores
<b>\$159,134</b>	<b>\$15,750</b>	<b>\$4,968</b>	<b>\$10,781</b>
Index: <b>138</b>	Index: <b>123</b>	Index: <b>123</b>	Index: <b>123</b>

**Total Aggregate Food Expenditure: \$ 93,316,270**

 <b>Bakery</b> Avg. Dollars/Household <b>\$1,060</b> Index: <b>121</b> Pct. of Total Expenditure 9.8% Index: <b>99</b>	 <b>Cereal Products</b> Avg. Dollars/Household <b>\$623</b> Index: <b>122</b> Pct. of Total Expenditure 5.8% Index: <b>99</b>	 <b>Fruit and nuts</b> Avg. Dollars/Household <b>\$1,437</b> Index: <b>131</b> Pct. of Total Expenditure 13.3% Index: <b>106</b>
 <b>Vegetables</b> Avg. Dollars/Household <b>\$1,259</b> Index: <b>136</b> Pct. of Total Expenditure 11.7% Index: <b>111</b>	 <b>Dairy products &amp; Eggs</b> Avg. Dollars/Household <b>\$1,475</b> Index: <b>115</b> Pct. of Total Expenditure 13.7% Index: <b>94</b>	 <b>Meat</b> Avg. Dollars/Household <b>\$1,893</b> Index: <b>120</b> Pct. of Total Expenditure 17.6% Index: <b>98</b>
 <b>Fish &amp; Seafood</b> Avg. Dollars/Household <b>\$506</b> Index: <b>172</b> Pct. of Total Expenditure 4.7% Index: <b>140</b>	 <b>Beverages &amp; Other Food</b> Avg. Dollars/Household <b>\$2,528</b> Index: <b>115</b> Pct. of Total Expenditure 23.5% Index: <b>93</b>	

Benchmark: Southern Ontario

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Displaying the top FoodSpends categories of expenditure on food purchased from stores.  
Benchmark used for Index calculations.

Index Colours:	<80	80 - 110	110+
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## Post COVID-19 Activities



Trade Area: Mississauga - Streetsville BIA

Household Population 14+: 15,620

## Activities Look Forward To Doing

	%	Base %	Index
<b>Socializing</b>			
Dating	12.2	11.0	111
Going to restaurants, bars or night clubs	56.8	55.1	103
Having physical Contact with family and friends	56.5	57.7	98
Participating in group activities	39.1	38.7	101
Partying	17.4	15.8	111
Seeing family and friends in person	61.6	62.8	98
<b>Entertainment</b>			
Attending events, festivals or concerts	43.2	42.9	101
Attending sports events (excludes professional sports)	17.1	18.2	94
Attending to professional sports events or games	25.9	25.4	102
Going to the movies	47.8	45.7	105
<b>Movement &amp; Travel</b>			
Driving more	16.8	16.1	104
Shopping in-store	45.6	42.9	106
Spending time outdoors	37.8	32.5	116
Travelling outside of Canada/ abroad	60.3	53.2	113
Travelling within Canada	52.4	49.9	105
Using public transit	20.7	13.7	151
<b>Personal</b>			
Getting back to old habits	36.5	36.2	101
Going to a salon, barber shop or spa	36.3	33.7	108
Going to the gym	26.8	22.6	119
<b>Education/Work</b>			
Children going back to school	20.0	20.3	98
Going back to work	20.4	17.6	116
<b>Other</b>			
Not Stated	1.4	0.6	250

Benchmark: Southern Ontario

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(Base used for Index calculations)

Index Colours:	<80	80 - 110	110+
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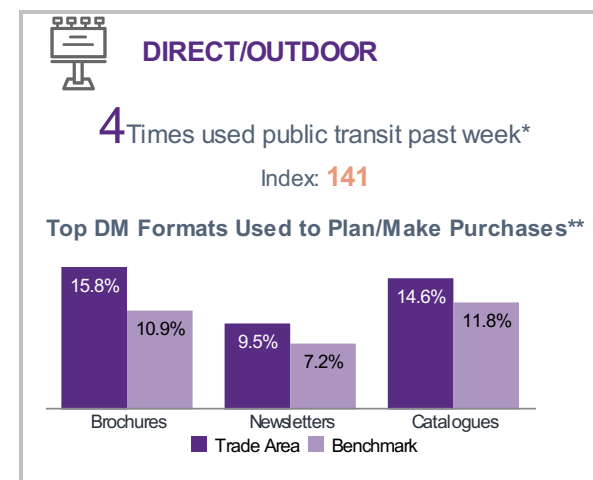
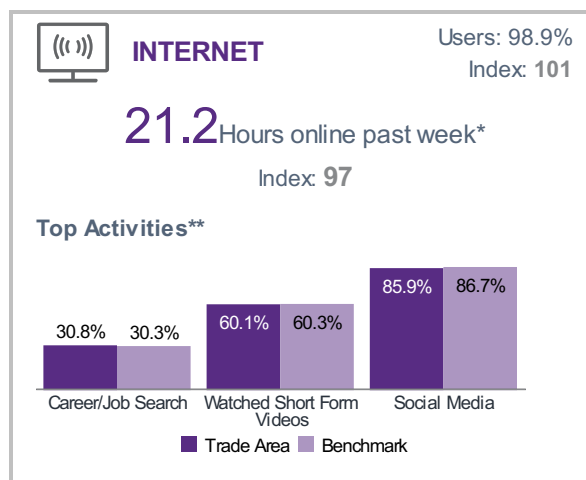
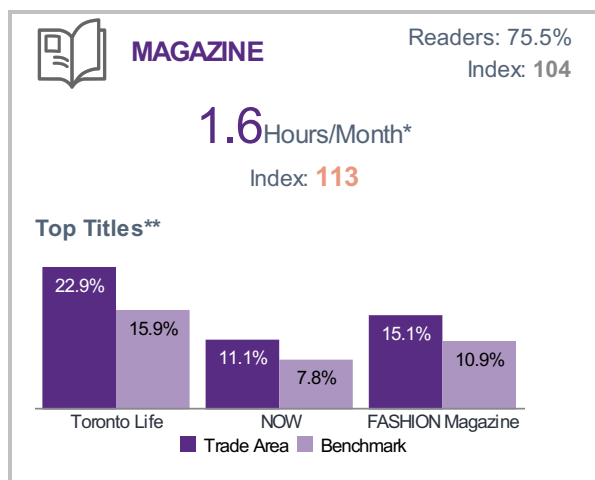
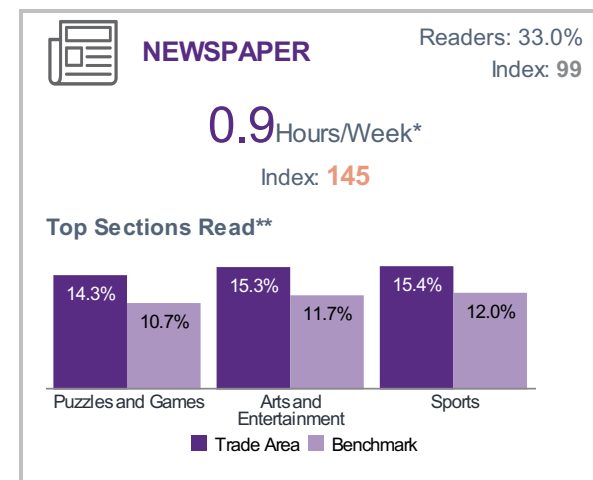
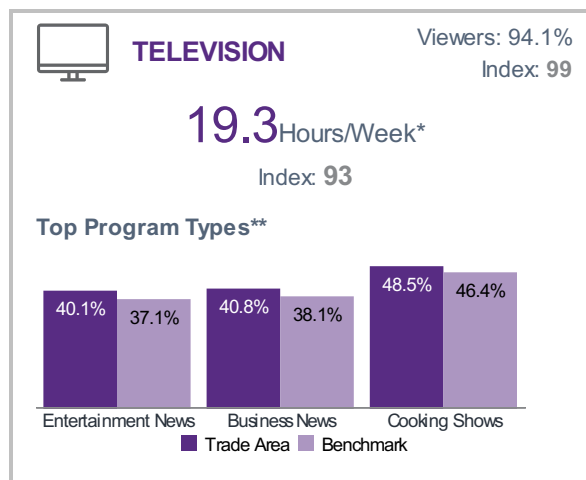
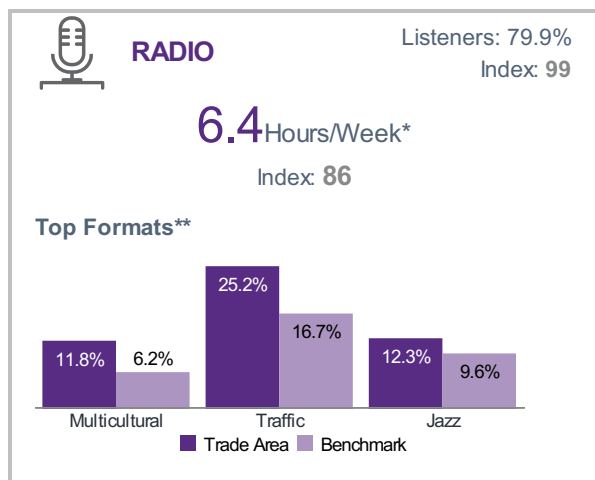
## Media and Social Media Overview

# Behavioural | Media Overview

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Household Population 14+: 15,620



Benchmark: Southern Ontario

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\* Consumption values based to variable's incidence count.

\*\* Chosen from index ranking with minimum 5% composition.

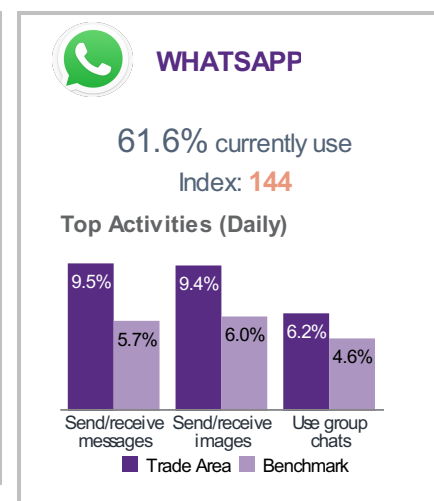
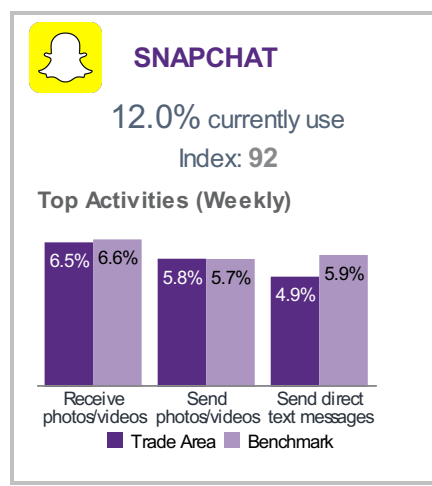
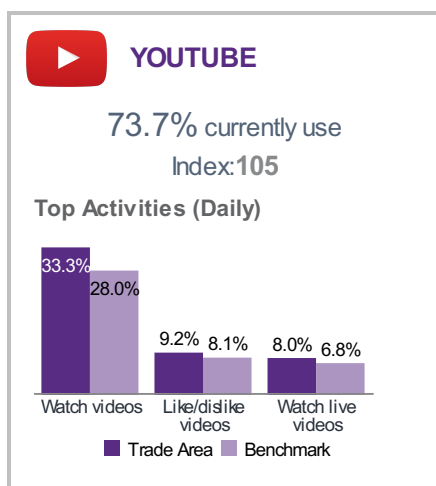
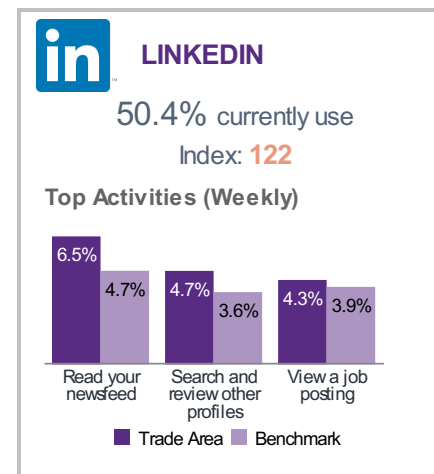
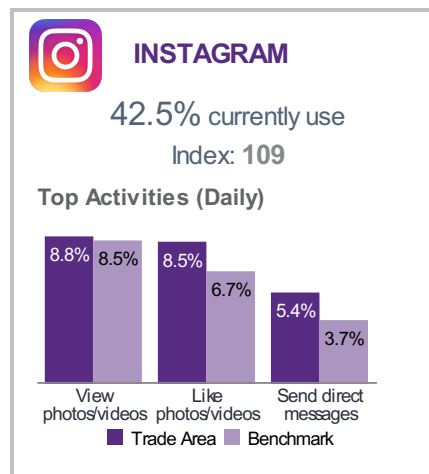
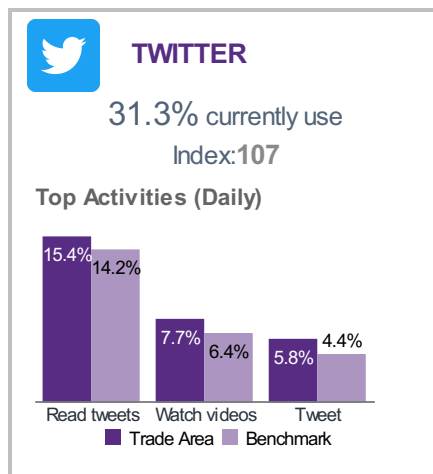
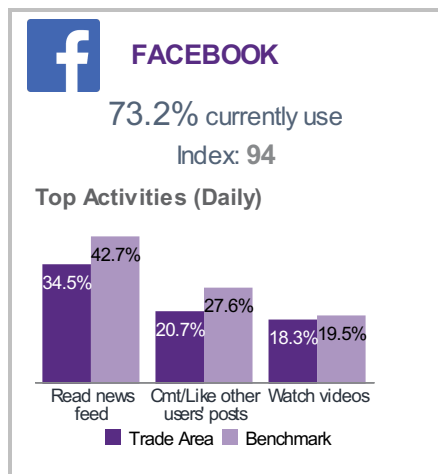
Index Colours: <80 80 - 110 110+

# Opticks Social | Social Media Activities

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Household Population 18+: 14,823



Benchmark: Southern Ontario

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Chosen and ranked by percent composition

(!) Indicates variables with low sample size. Please analyze with discretion

Index Colours: <80 80 - 110 110+

# Opticks Social | Social Media Usage

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Household Population 18+: 14,823

## FRIENDS IN ALL SM NETWORKS



36.4%

Index:103

0-49 friends

## FREQUENCY OF USE (DAILY)



46.4%

Index:83

Facebook

## BRAND INTERACTION



28.9%

Index:84

Like brand on Facebook

## NO. OF BRANDS INTERACTED

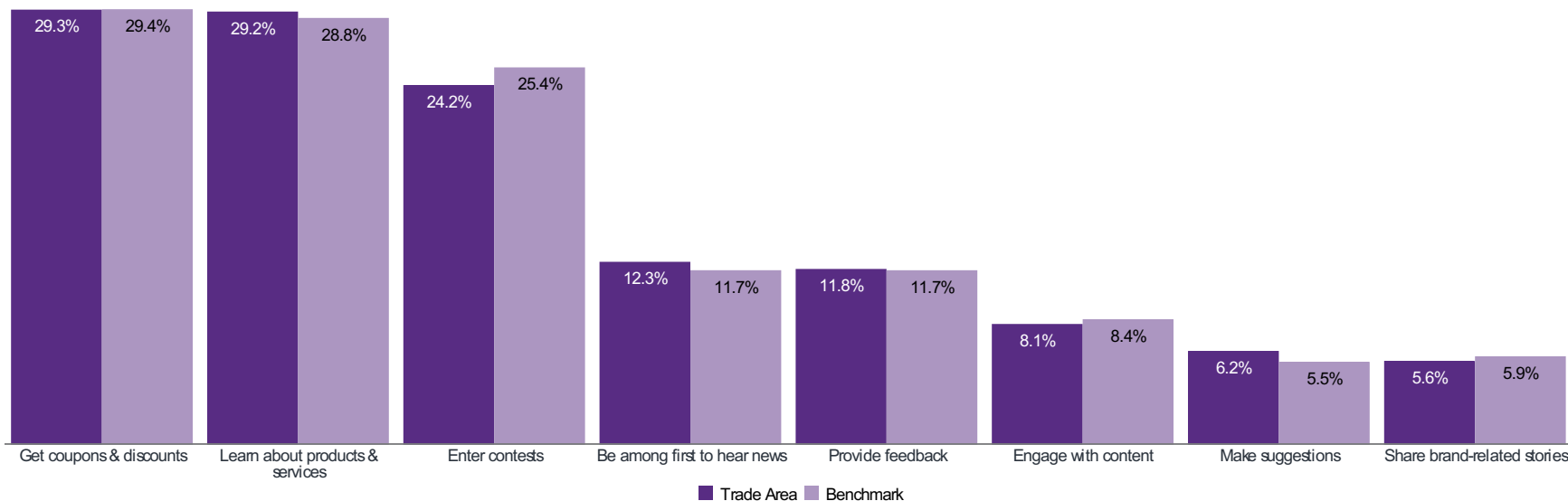


29.4%

Index:96

2-5 brands

## REASONS TO FOLLOW BRANDS USING SOCIAL MEDIA



Benchmark: Southern Ontario

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Chosen and ranked by percent composition

Index Colours: <80 80 - 110 110+

## Online Shopping Attitudes and Behaviours

# Opticks eShopper | Online Shopping Attitudes

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Total Household Population 18+: 14,823



Retail companies should not be allowed to own or share my personal info

% Comp 86.1 Index 98



I am likely to shop online via my mobile device, provided the process is easy

% Comp 51.4 Index 106



I am concerned about sharing my personal info with retail companies due to privacy issues, such as using it for marketing purposes

% Comp 83.7 Index 99



I am likely to download a mobile shopping "app" if it somehow makes my shopping experience easier

% Comp 46.0 Index 112



I use my mobile device to find retail locations that sell products I am looking to buy

% Comp 59.4 Index 105



I am open to receiving relevant marketing messages on my mobile device from retailers I trust

% Comp 33.8 Index 112

Benchmark: Southern Ontario

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Ranked by percent composition.

Index Colours:	<80	80 - 110	110+
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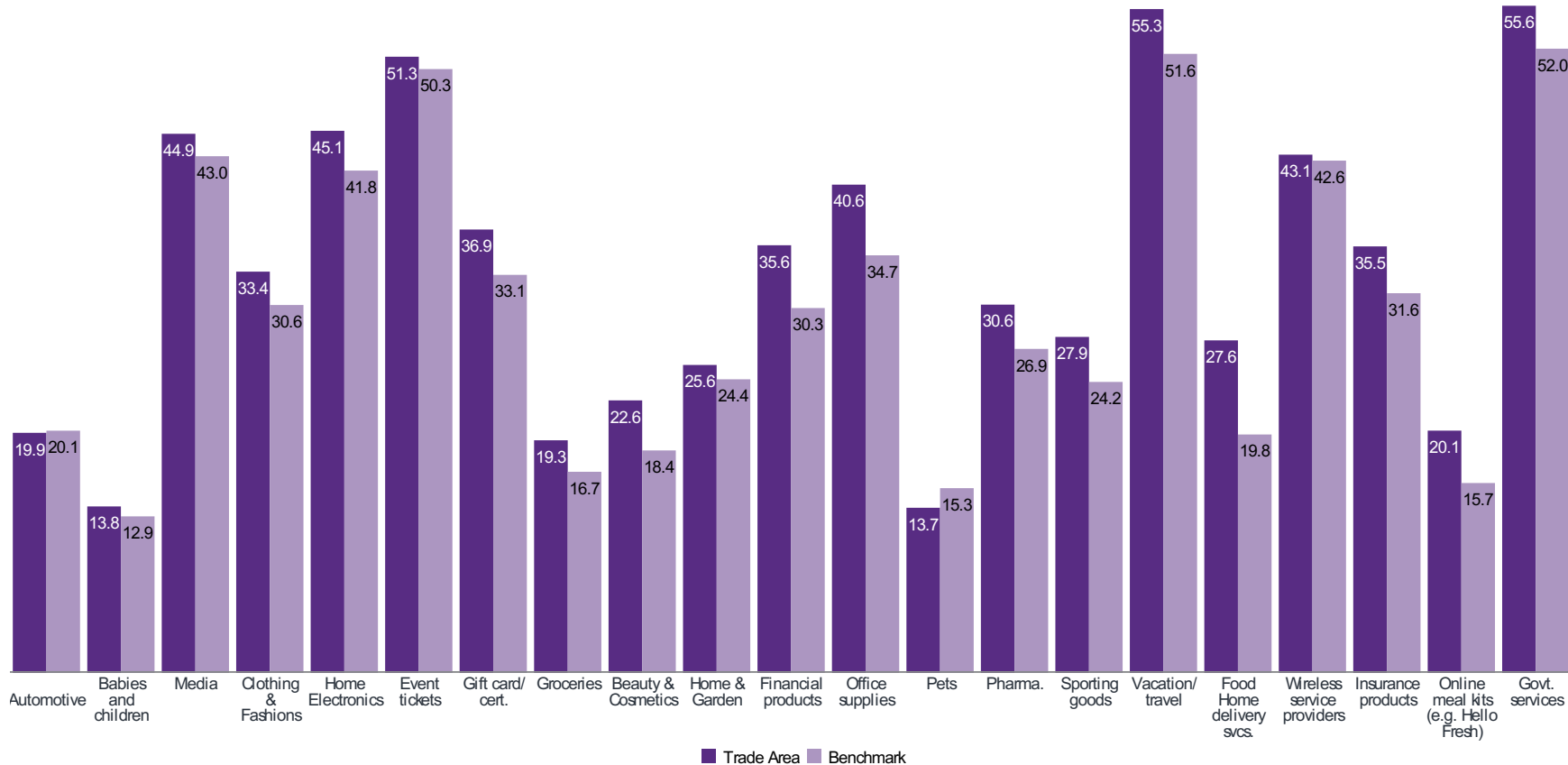
# Opticks eShopper | Purchase Preference by Category

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Total Household Population 18+: 14,823

## ONLINE PURCHASE PREFERENCE BY CATEGORY - VIA COMPUTER (%)



Benchmark: Southern Ontario

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Index Colours:	<80	80 - 110	110+
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# Opticks eShopper | Clothing & Fashions Deep Dive

ENVIRONICS  
ANALYTICS

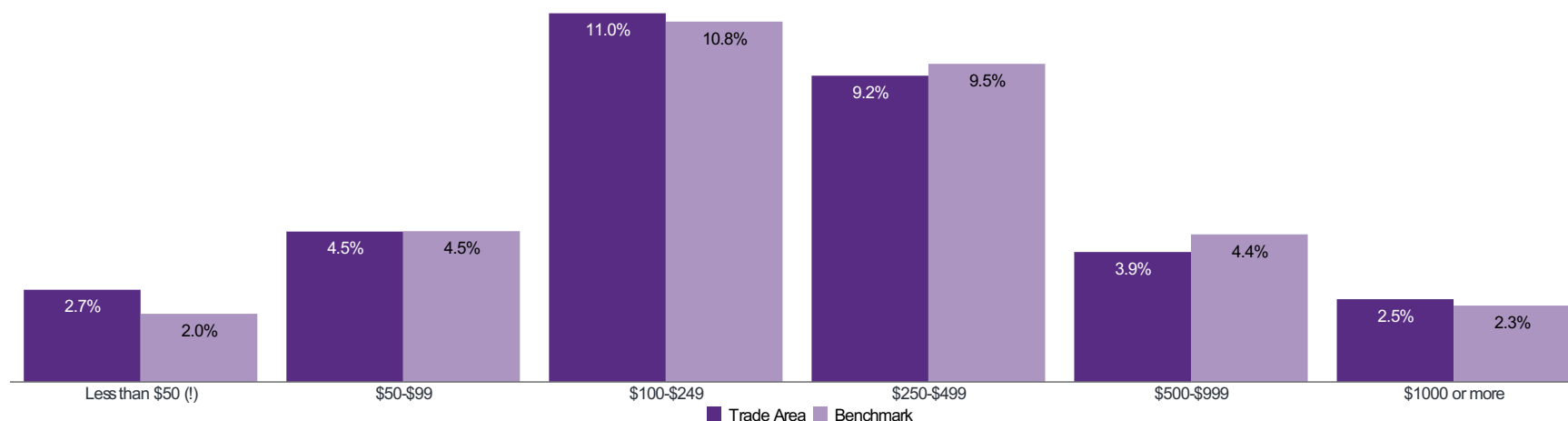
Trade Area: Mississauga - Streetsville BIA

Total Household Population 18+: 14,823

## BEHAVIOURAL PREFERENCES BY CHANNEL

 CLOTHING & FASHIONS	In person, at store, branch or office	Online/Website via computer	Online/Website via mobile device	By talking to someone on phone
Gather information	60.0% Index:98	40.6% Index:110	12.3% Index:100	3.5% Index:109
Purchase preference	71.1% Index:94	33.4% Index:109	10.1% Index:103	2.6% Index:103
Customer Service	57.8% Index:94	19.7% Index:110	6.9% Index:120	23.3% Index:107

## AMOUNT SPENT [PST 12 MTHS]



Benchmark: Southern Ontario

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(!) Indicates variables with low sample size. Please analyze with discretion.

Index Colours: <80 80 - 110 110+


# Opticks eShopper | Home Electronics & Computers Deep Dive

ENVIRONICS  
ANALYTICS

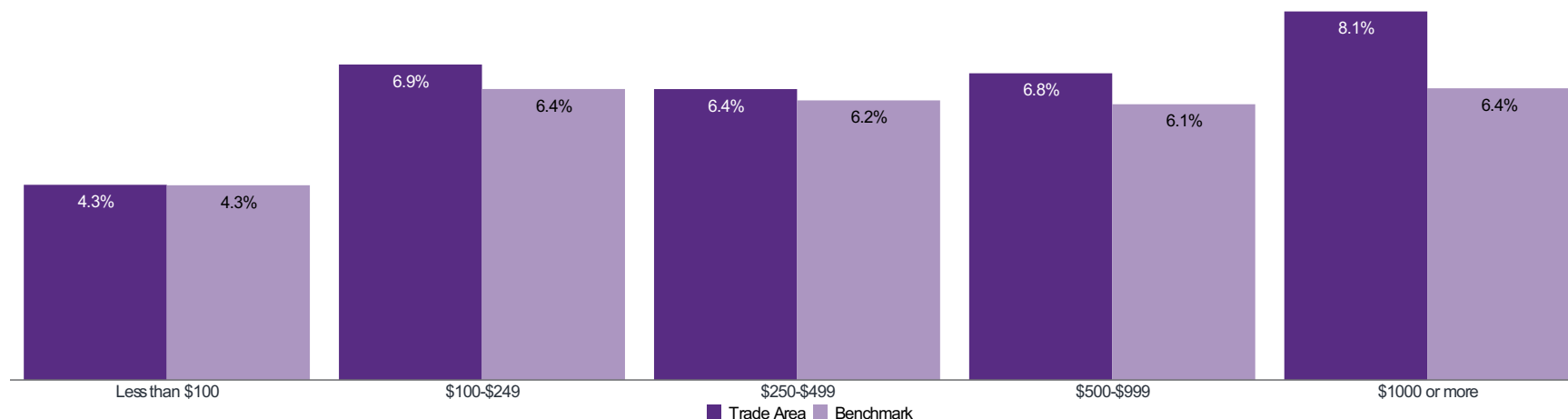
Trade Area: Mississauga - Streetsville BIA

Total Household Population 18+: 14,823

## BEHAVIOURAL PREFERENCES BY CHANNEL

 <b>HOME ELECTRONICS &amp; COMPUTERS</b>	In person, at store, branch or office	Online/Website via computer	Online/Website via mobile device	By talking to someone on phone
Gather information	48.0% Index: 96	57.4% Index: 105	14.6% Index: 94	8.5% Index: 103
Purchase preference	63.7% Index: 93	45.1% Index: 108	10.3% Index: 93	7.3% Index: 113
Customer Service	53.5% Index: 95	27.1% Index: 109	7.7% Index: 104	35.5% Index: 96

## AMOUNT SPENT [PST 12 MTHS]



Benchmark: Southern Ontario

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(!) Indicates variables with low sample size. Please analyze with discretion.


Index Colours: <80 80 - 110 110+

# Opticks eShopper | Gift Cards Deep Dive

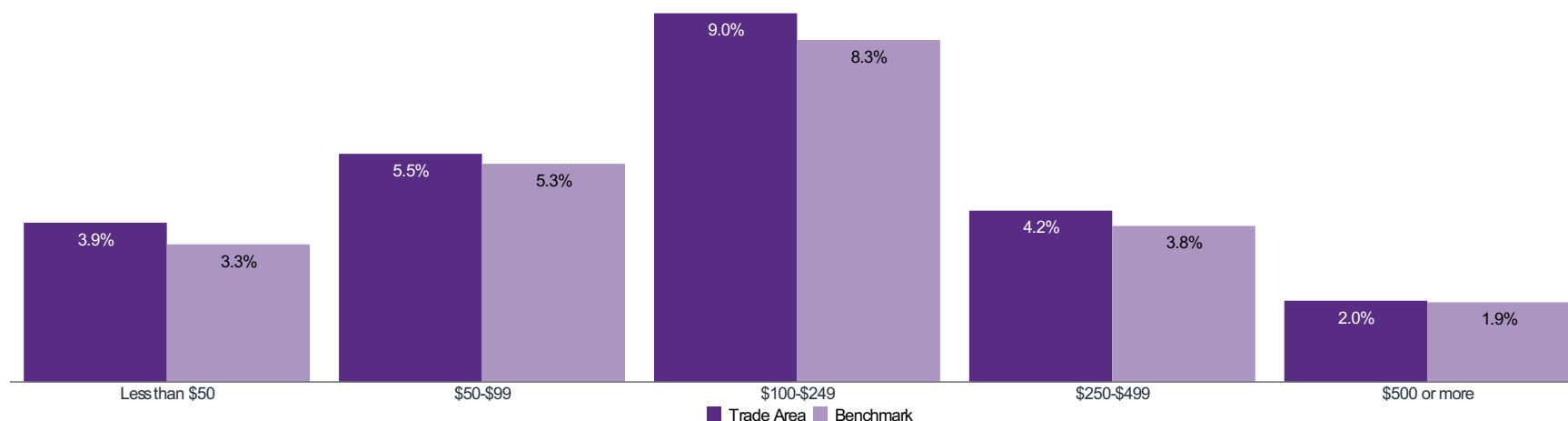
Trade Area: Mississauga - Streetsville BIA

Total Household Population 18+: 14,823

## BEHAVIOURAL PREFERENCES BY CHANNEL

 GIFT CARDS	In person, at store, branch or office	Online/Website via computer	Online/Website via mobile device	By talking to someone on phone
Gather information	42.5% Index:89	37.9% Index:108	9.4% Index:86	4.2% Index:118
Purchase preference	53.4% Index:88	36.9% Index:111	9.8% Index:112	3.2% Index:103
Customer Service	35.3% Index:83	23.9% Index:116	6.4% Index:106	30.1% Index:108

## AMOUNT SPENT [PST 12 MTHS]



Benchmark: Southern Ontario

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(!) Indicates variables with low sample size. Please analyze with discretion.

Index Colours: <80 80 - 110 110+


# Opticks eShopper | Groceries Deep Dive

ENVIRONICS  
ANALYTICS

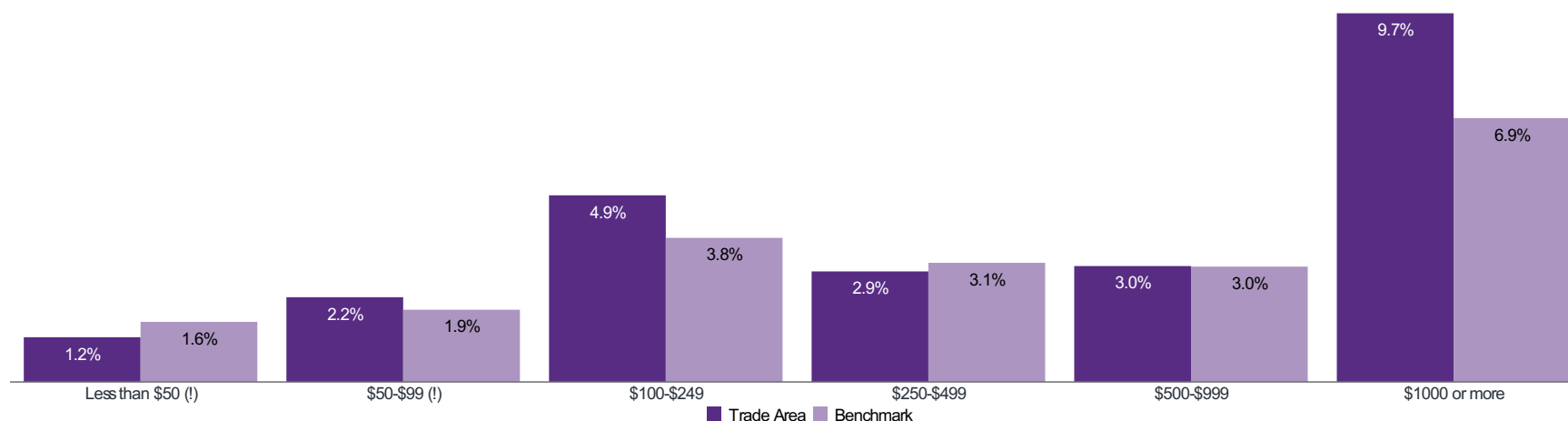
Trade Area: Mississauga - Streetsville BIA

Total Household Population 18+: 14,823

## BEHAVIOURAL PREFERENCES BY CHANNEL

 <b>GROCERIES</b>	In person, at store, branch or office	Online/Website via computer	Online/Website via mobile device	By talking to someone on phone
Gather information	69.8% Index:97	27.3% Index:110	10.7% Index:97	2.7% Index:99
Purchase preference	81.2% Index:97	19.3% Index:116	7.7% Index:124	2.2% Index:89
Customer Service	65.6% Index:94	15.5% Index:135	5.2% Index:132	19.0% Index:102

## AMOUNT SPENT [PST 12 MTHS]



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(!) Indicates variables with low sample size. Please analyze with discretion.

Index Colours: <80 80 - 110 110+


# Opticks eShopper | Beauty & Cosmetics Deep Dive

ENVIRONICS  
ANALYTICS

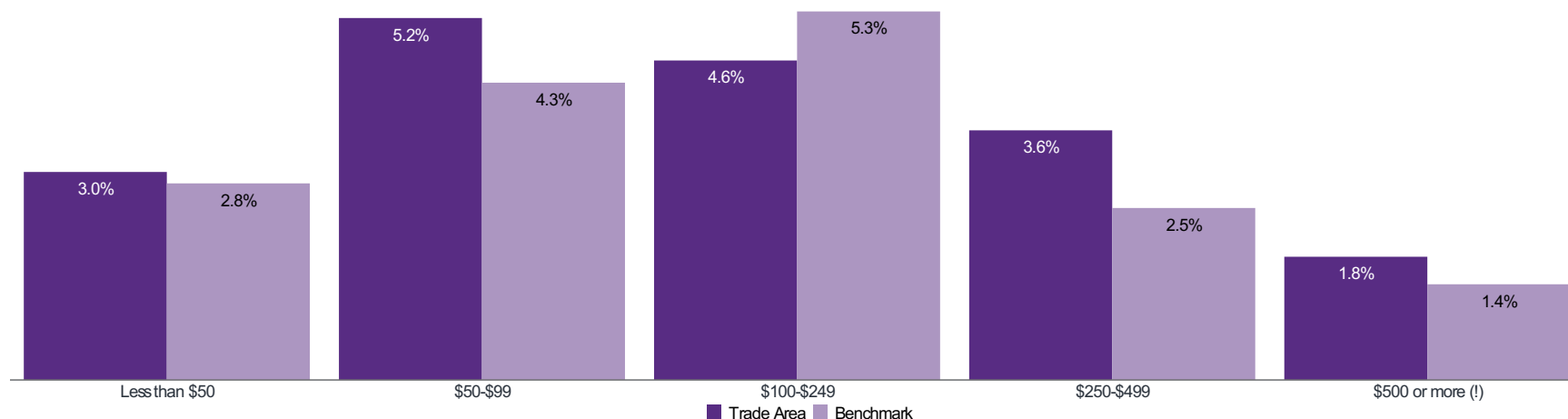
Trade Area: Mississauga - Streetsville BIA

Total Household Population 18+: 14,823

## BEHAVIOURAL PREFERENCES BY CHANNEL

 <b>BEAUTY &amp; COSMETICS</b>	In person, at store, branch or office	Online/Website via computer	Online/Website via mobile device	By talking to someone on phone
Gather information	37.2% Index:105	24.7% Index:112	9.9% Index:122	2.6% Index:93
Purchase preference	46.9% Index:101	22.6% Index:123	8.4% Index:131	2.8% Index:120
Customer Service	36.8% Index:102	14.2% Index:113	5.3% Index:123	16.0% Index:109

## AMOUNT SPENT [PST 12 MTHS]



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(!) Indicates variables with low sample size. Please analyze with discretion.

Index Colours: <80 80 - 110 110+


# Opticks eShopper | Home & Garden Deep Dive

ENVIRONICS  
ANALYTICS

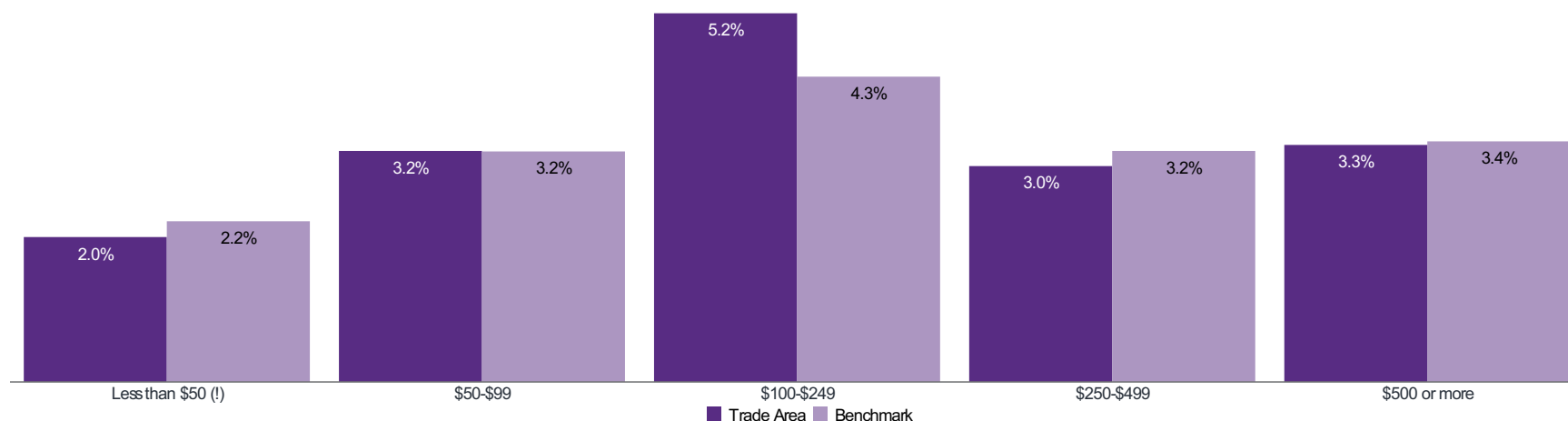
Trade Area: Mississauga - Streetsville BIA

Total Household Population 18+: 14,823

## BEHAVIOURAL PREFERENCES BY CHANNEL

 <b>HOME &amp; GARDEN</b>	In person, at store, branch or office	Online/Website via computer	Online/Website via mobile device	By talking to someone on phone
Gather information	50.4% Index:97	38.8% Index:103	10.8% Index:95	5.0% Index:87
Purchase preference	65.0% Index:95	25.6% Index:105	6.6% Index:94	4.2% Index:117
Customer Service	50.2% Index:93	17.0% Index:106	5.7% Index:119	23.3% Index:102

## AMOUNT SPENT [PST 12 MTHS]



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(!) Indicates variables with low sample size. Please analyze with discretion.

Index Colours: <80 80 - 110 110+


# Opticks eShopper | Sporting Goods Deep Dive

ENVIRONICS  
ANALYTICS

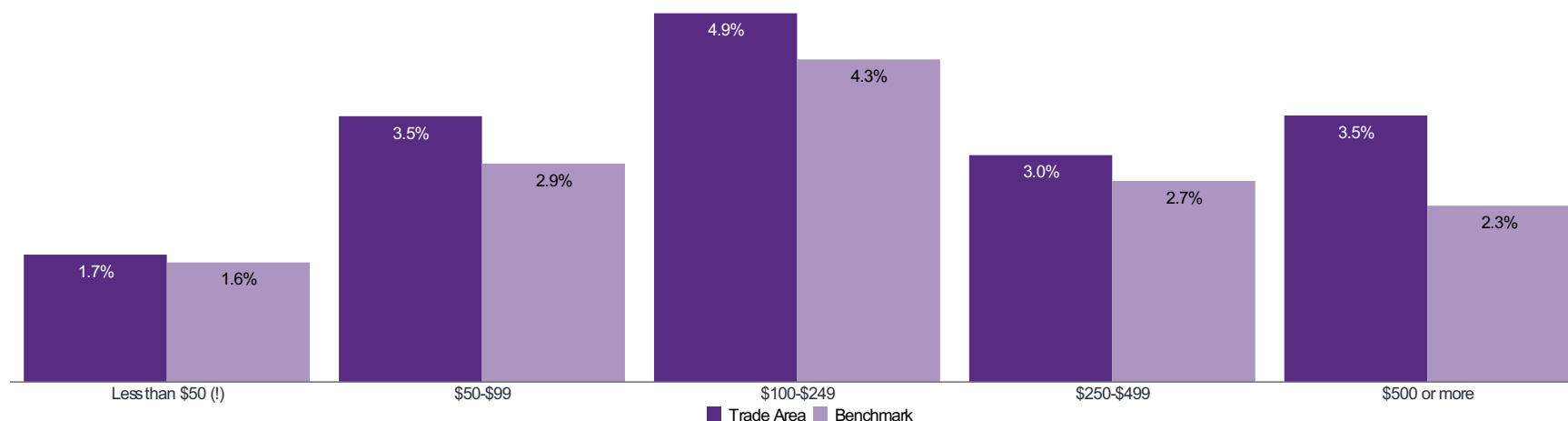
Trade Area: Mississauga - Streetsville BIA

Total Household Population 18+: 14,823

## BEHAVIOURAL PREFERENCES BY CHANNEL

 <b>SPORTING GOODS</b>	In person, at store, branch or office	Online/Website via computer	Online/Website via mobile device	By talking to someone on phone
Gather information	38.5% Index:99	36.1% Index:112	10.1% Index:96	4.2% Index:107
Purchase preference	50.1% Index:96	27.9% Index:116	7.2% Index:95	3.4% Index:111
Customer Service	41.3% Index:99	18.2% Index:120	5.6% Index:108	22.8% Index:112

## AMOUNT SPENT [PST 12 MTHS]



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(!) Indicates variables with low sample size. Please analyze with discretion.

Index Colours: <80 80 - 110 110+


# Opticks eShopper | Vacation/Travel Deep Dive

ENVIRONICS  
ANALYTICS

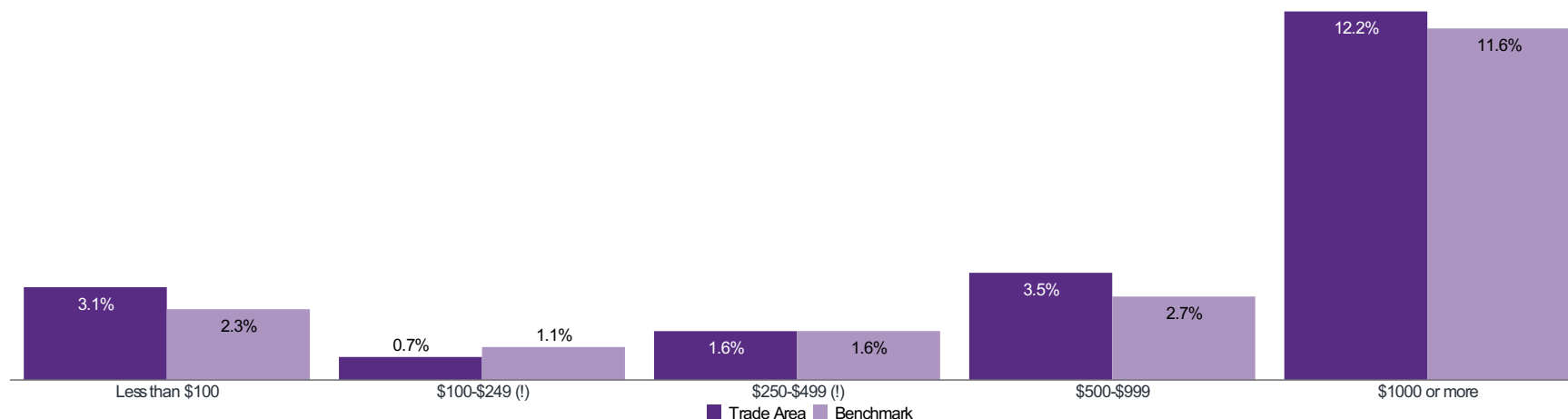
Trade Area: Mississauga - Streetsville BIA

Total Household Population 18+: 14,823

## BEHAVIOURAL PREFERENCES BY CHANNEL

 <b>VACATION/ TRAVEL</b>	In person, at store, branch or office	Online/Website via computer	Online/Website via mobile device	By talking to someone on phone
Gather information	20.8% Index:101	60.4% Index:104	15.1% Index:100	17.8% Index:111
Purchase preference	26.2% Index:91	55.3% Index:107	6.6% Index:97	20.7% Index:116
Customer Service	25.6% Index:88	29.9% Index:109	7.8% Index:113	46.1% Index:105

## AMOUNT SPENT [PST 12 MTHS]



Benchmark: Southern Ontario

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(!) Indicates variables with low sample size. Please analyze with discretion.

Index Colours: <80 80 - 110 110+



## Store Loyalty

# ShopperChoice | Store Loyalty - Assortment / Product Quality

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Households: 5,925

## STORE LOYALTY INFLUENCES - HIGHLY INFLUENTIAL ASSORTMENT / PRODUCT QUALITY



Benchmark: Southern Ontario

(!) Represents low sample size. Please analyze with discretion.

(^) Represents extremely low sample size. Please analyze with discretion.

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Index Colours:	<80	80 - 110	110+
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# ShopperChoice | Store Loyalty - Shopping Experience

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Households: 5,925

## STORE LOYALTY INFLUENCES - HIGHLY INFLUENTIAL CONVENIENCE / SHOPPING EXPERIENCE

Convenient location for me



61.3%

Index: 103

Easy to get in and get out quickly



41.8%

Index: 97

Organized layout makes it easy to shop



40.6%

Index: 98

Short checkout lines/fast checkout



36.1%

Index: 101

Has extended hours



31.2%

Index: 114

Staff are friendly and knowledgeable



31.2%

Index: 92

I like the store ambiance



20.0%

Index: 100

Has self-checkout



15.6%

Index: 114

Offers an online shopping option (!)



10.7%

Index: 120

Benchmark: Southern Ontario

(!) Represents low sample size. Please analyze with discretion.

(^) Represents extremely low sample size. Please analyze with discretion.

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Index Colours:	<80	80 - 110	110+
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# ShopperChoice | Store Loyalty - Price and Promo

ENVIRONICS  
ANALYTICS

Trade Area: Mississauga - Streetsville BIA

Households: 5,925

## STORE LOYALTY INFLUENCES - HIGHLY INFLUENTIAL PRICE AND PROMO

Discover good value when shopping



65.2%

Index: 99

Store has great sales and promotions



64.7%

Index: 96

Store has the lowest prices overall



56.0%

Index: 96

Store has a customer loyalty card program



47.0%

Index: 95

Has loyalty prog. app and offers pers. promos



25.9%

Index: 88

I'm loyal to their store brands



21.1%

Index: 92

### OUT OF STOCK ITEM

	% Base	% Pen	Index
<b>Psychographics - Shopping Preferences</b>			
Postpone the purchase	41.1	40.2	0.1 102
Leave the store and buy it elsewhere	33.1	30.9	0.2 107
Purchase another brand	19.9	21.2	0.1 94
Purchase another size or variety of the same brand (!)	5.8	7.7	0.1 75

Benchmark: Southern Ontario

(!) Represents low sample size. Please analyze with discretion.

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Index Colours:	<80	80 - 110	110+
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## Main Street Visitors

### 2019 Mississauga - Streetsville BIA Visitors by Top 10 Census Subdivisions

Compared to Total Household Population 15+

Benchmark: Ontario and Quebec

CSD Code	Census Subdivision Name	Total Household Population 15+		Spring 2019				Summer 2019				Fall 2019				Winter 2019				Full Year 2019			
		#	% of Total	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index
	<b>Total</b>	<b>19,302,713</b>	<b>100%</b>	<b>354,977</b>	<b>100%</b>	<b>1.84%</b>	<b>100</b>	<b>339,868</b>	<b>100%</b>	<b>1.76%</b>	<b>100</b>	<b>281,268</b>	<b>100%</b>	<b>1.46%</b>	<b>100</b>	<b>287,338</b>	<b>100%</b>	<b>1.49%</b>	<b>100</b>	<b>544,087</b>	<b>100%</b>	<b>2.82%</b>	<b>100</b>
3521005	Mississauga, ON (CY)	642,951	3.33%	171,623	48.35%	26.69%	1451	167,914	49.41%	26.12%	1483	146,466	52.07%	22.78%	1563	144,602	50.32%	22.49%	1511	224,829	41.32%	34.97%	1241
3521010	Brampton, ON (CY)	596,084	3.09%	46,867	13.20%	7.86%	428	46,009	13.54%	7.72%	438	34,009	12.09%	5.71%	392	37,171	12.94%	6.24%	419	76,749	14.11%	12.88%	457
3520005	Toronto, ON (C)	2,568,898	13.31%	36,686	10.33%	1.43%	78	35,929	10.57%	1.40%	79	29,853	10.61%	1.16%	80	28,247	9.83%	1.10%	74	71,042	13.06%	2.77%	98
3524009	Milton, ON (T)	106,330	0.55%	20,176	5.68%	18.97%	1032	18,376	5.41%	17.28%	982	15,536	5.52%	14.61%	1003	17,330	6.03%	16.30%	1095	29,210	5.37%	27.47%	975
3524001	Oakville, ON (T)	174,424	0.90%	11,651	3.28%	6.68%	363	11,220	3.30%	6.43%	365	9,231	3.28%	5.29%	363	9,585	3.34%	5.50%	369	20,350	3.74%	11.67%	414
3525005	Hamilton, ON (C)	483,265	2.50%	7,562	2.13%	1.56%	85	6,733	1.98%	1.39%	79	5,624	2.00%	1.16%	80	5,091	1.77%	1.05%	71	14,092	2.59%	2.92%	103
3524002	Burlington, ON (CY)	163,747	0.85%	7,019	1.98%	4.29%	233	4,676	1.38%	2.86%	162	4,141	1.47%	2.53%	174	4,426	1.54%	2.70%	182	10,369	1.91%	6.33%	225
3519028	Vaughan, ON (CY)	264,447	1.37%	4,533	1.28%	1.71%	93	3,680	1.08%	1.39%	79	3,983	1.42%	1.51%	103	3,741	1.30%	1.41%	95	8,844	1.63%	3.34%	119
3524015	Halton Hills, ON (T)	53,559	0.28%	5,384	1.52%	10.05%	547	5,614	1.65%	10.48%	595	4,014	1.43%	7.49%	514	4,661	1.62%	8.70%	585	8,653	1.59%	16.16%	573
3519036	Markham, ON (CY)	301,247	1.56%	3,188	0.90%	1.06%	58	3,102	0.91%	1.03%	58	2,218	0.79%	0.74%	51	2,156	0.75%	0.72%	48	5,893	1.08%	1.96%	69

Index Legend	Under 80	110 to 119	120 to 149	Over 150
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### 2019 Mississauga - Streetsville BIA Visitors Within Trade Area

Compared to Total Household Population 15+

Benchmark: 15 min trade area

Total Household Population 15+	Spring 2019 Visitors		Summer 2019 Visitors		Fall 2019 Visitors		Winter 2019 Visitors		Full Year 2019 Visitors	
	#	% Pen	#	% Pen	#	% Pen	#	% Pen	#	% Pen
15,378	11,328	73.7	12,202	79.3	11,210	72.9	11,162	72.6	12,662	82.3

### 2019 Mississauga - Streetsville BIA Visitors Within vs Outside Trade Area

Benchmark: Canada

Year	Total Visitors in Main Street Polygon	# Visitors Within 15 min TA	% Visitors Within 15 min TA	# Visitors Outside 15 min TA	% Visitors Outside 15 min TA
Full Year 2019	549,814	12,662	2.3	537,152	97.7

### 2020 Mississauga - Streetsville BIA Visitors by Top 10 Census Subdivisions

Compared to Total Household Population 15+

Benchmark: Ontario and Quebec

CSD Code	Census Subdivision Name	Total Household Population 15+		Spring 2020				Summer 2020				Fall 2020				Winter 2020				Full Year 2020			
		#	% of Total	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index
	<b>Total</b>	<b>19,302,713</b>	<b>100%</b>	<b>175,972</b>	<b>100%</b>	<b>0.91%</b>	<b>100</b>	<b>272,754</b>	<b>100%</b>	<b>1.41%</b>	<b>100</b>	<b>227,156</b>	<b>100%</b>	<b>1.18%</b>	<b>100</b>	<b>246,734</b>	<b>100%</b>	<b>1.28%</b>	<b>100</b>	<b>428,077</b>	<b>100%</b>	<b>2.22%</b>	<b>100</b>
3521005	Mississauga, ON (CY)	642,951	3.33%	108,509	61.66%	16.88%	1851	159,090	58.33%	24.74%	1751	140,272	61.75%	21.82%	1854	141,704	57.43%	22.04%	1724	217,201	50.74%	33.78%	1523
3521010	Brampton, ON (CY)	596,084	3.09%	18,070	10.27%	3.03%	333	31,324	11.48%	5.25%	372	24,249	10.68%	4.07%	346	25,836	10.47%	4.33%	339	52,060	12.16%	8.73%	394
3520005	Toronto, ON (C)	2,568,898	13.31%	16,814	9.56%	0.65%	72	24,370	8.93%	0.95%	67	20,853	9.18%	0.81%	69	22,063	8.94%	0.86%	67	48,115	11.24%	1.87%	84
3524009	Milton, ON (T)	106,330	0.55%	5,485	3.12%	5.16%	566	10,125	3.71%	9.52%	674	8,426	3.71%	7.92%	673	12,044	4.88%	11.33%	886	19,451	4.54%	18.29%	825
3524001	Oakville, ON (T)	174,424	0.90%	5,011	2.85%	2.87%	315	9,134	3.35%	5.24%	371	7,907	3.48%	4.53%	385	8,013	3.25%	4.59%	359	17,279	4.04%	9.91%	447
3525005	Hamilton, ON (C)	483,265	2.50%	3,027	1.72%	0.63%	69	4,411	1.62%	0.91%	65	2,489	1.10%	0.51%	44	4,776	1.94%	0.99%	77	8,953	2.09%	1.85%	84
3524015	Halton Hills, ON (T)	53,559	0.28%	2,484	1.41%	4.64%	509	4,166	1.53%	7.78%	551	2,972	1.31%	5.55%	472	4,027	1.63%	7.52%	588	6,886	1.61%	12.86%	580
3524002	Burlington, ON (CY)	163,747	0.85%	966	0.55%	0.59%	65	2,918	1.07%	1.78%	126	2,249	0.99%	1.37%	117	3,086	1.25%	1.88%	147	5,475	1.28%	3.34%	151
3519028	Vaughan, ON (CY)	264,447	1.37%	1,874	1.07%	0.71%	78	2,259	0.83%	0.85%	60	1,944	0.86%	0.74%	62	2,956	1.20%	1.12%	87	5,423	1.27%	2.05%	92
3519036	Markham, ON (CY)	301,247	1.56%	911	0.52%	0.30%	33	2,156	0.79%	0.72%	51	975	0.43%	0.32%	28	1,554	0.63%	0.52%	40	3,625	0.85%	1.20%	54

Index Legend	Under 80	110 to 119	120 to 149	Over 150
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### 2020 Mississauga - Streetsville BIA Visitors Within Trade Area

Compared to Total Household Population 15+

Benchmark: 15 min trade area

Total Household Population 15+	Spring 2020 Visitors		Summer 2020 Visitors		Fall 2020 Visitors		Winter 2020 Visitors		Full Year 2020 Visitors	
	#	% Pen	#	% Pen	#	% Pen	#	% Pen	#	% Pen
15,378	11,583	75.3	13,344	86.8	13,714	89.2	12,626	82.1	14,874	96.7

### 2020 Mississauga - Streetsville BIA Visitors Within vs Outside Trade Area

Benchmark: Canada

Year	Total Visitors In Main Street Polyzon	# Visitors Within 15 min TA	% Visitors Within 15 min TA	# Visitors Outside 15 min TA	% Visitors Outside 15 min TA
Full Year 2020	430,631	14,874	3.5	415,757	96.5

### 2021 Mississauga - Streetsville BIA Visitors by Top 10 Census Subdivisions

Compared to Total Household Population 15+

Benchmark: Ontario and Quebec

CSD Code	Census Subdivision Name	Total Household Population 15+		Spring 2021				Summer 2021				Fall 2021				Winter 2021				Full Year 2021			
		#	% of Total	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index	#	% of Total	% Pen	Index
	<b>Total</b>	<b>19,302,713</b>	<b>100%</b>	<b>197,123</b>	<b>100%</b>	<b>1.02%</b>	<b>100</b>	<b>363,284</b>	<b>100%</b>	<b>1.88%</b>	<b>100</b>	<b>344,020</b>	<b>100%</b>	<b>1.78%</b>	<b>100</b>	<b>221,250</b>	<b>100%</b>	<b>1.15%</b>	<b>100</b>	<b>498,578</b>	<b>100%</b>	<b>2.58%</b>	<b>100</b>
3521005	Mississauga, ON (CY)	642,951	3.33%	122,068	61.92%	18.99%	1859	209,411	57.64%	32.57%	1731	203,874	59.26%	31.71%	1779	139,601	63.10%	21.71%	1894	249,402	50.02%	38.79%	1502
3521010	Brampton, ON (CY)	596,084	3.09%	20,496	10.40%	3.44%	337	42,216	11.62%	7.08%	376	37,666	10.95%	6.32%	355	21,256	9.61%	3.57%	311	63,751	12.79%	10.69%	414
3520005	Toronto, ON (C)	2,568,898	13.31%	16,457	8.35%	0.64%	63	34,218	9.42%	1.33%	71	28,128	8.18%	1.09%	61	19,362	8.75%	0.75%	66	55,201	11.07%	2.15%	83
3524009	Milton, ON (T)	106,330	0.55%	7,776	3.94%	7.31%	716	13,462	3.71%	12.66%	673	14,048	4.08%	13.21%	741	8,237	3.72%	7.75%	676	22,150	4.44%	20.83%	806
3524001	Oakville, ON (T)	174,424	0.90%	6,362	3.23%	3.65%	357	12,601	3.47%	7.22%	384	12,043	3.50%	6.90%	387	7,709	3.48%	4.42%	386	19,962	4.00%	11.44%	443
3525005	Hamilton, ON (C)	483,265	2.50%	2,792	1.42%	0.58%	57	4,790	1.32%	0.99%	53	4,582	1.33%	0.95%	53	2,316	1.05%	0.48%	42	9,432	1.89%	1.95%	76
3519028	Vaughan, ON (CY)	264,447	1.37%	3,794	1.92%	1.43%	141	3,073	0.85%	1.16%	62	3,255	0.95%	1.23%	69	2,494	1.13%	0.94%	82	7,479	1.50%	2.83%	109
3524015	Halton Hills, ON (T)	53,559	0.28%	2,160	1.10%	4.03%	395	5,257	1.45%	9.82%	522	5,965	1.73%	11.14%	625	2,995	1.35%	5.59%	488	7,095	1.42%	13.25%	513
3524002	Burlington, ON (CY)	163,747	0.85%	1,367	0.69%	0.83%	82	3,788	1.04%	2.31%	123	4,154	1.21%	2.54%	142	1,508	0.68%	0.92%	80	6,195	1.24%	3.78%	146
3521024	Caledon, ON (T)	68,255	0.35%	1,177	0.60%	1.72%	169	2,721	0.75%	3.99%	212	2,170	0.63%	3.18%	178	1,115	0.50%	1.63%	143	3,610	0.72%	5.29%	205

Index Legend	Under 80	110 to 119	120 to 149	Over 150
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### 2021 Mississauga - Streetsville BIA Visitors Within Trade Area

Compared to Total Household Population 15+

Benchmark: 15 min trade area

Total Household Population 15+	Spring 2021 Visitors		Summer 2021 Visitors		Fall 2021 Visitors		Winter 2021 Visitors		Full Year 2021 Visitors	
	#	% Pen	#	% Pen	#	% Pen	#	% Pen	#	% Pen
15,378	11,829	76.9	15,570	101.2	15,492	100.7	13,841	90.0	15,279	99.4

### 2021 Mississauga - Streetsville BIA Visitors Within vs Outside Trade Area

Benchmark: Canada

Year	Total Visitors In Main Street Polygon	# Visitors Within 15 min TA	% Visitors Within 15 min TA	# Visitors Outside 15 min TA	% Visitors Outside 15 min TA
Full Year 2021	502,629	15,279	3.0	487,350	97.0



Top 5 segments represent **58.4%** of customers in Southern Ontario



Rank: 1  
Customers: 91,736  
Customers %: 21.61  
% in Benchmark: 5.76  
Index: 375

Reflecting Canada's increasing diversity, South Asian Enterprise is an urban crossroads where nearly 60 percent of the populace are immigrants and one third of the members identify as visible minorities from South Asia. The more affluent of two predominantly South Asian segments, South Asian Enterprise contains upper-middle-class families living in a mix of new singles, semis and duplexes in a handful of urban areas. More than 80 percent reside in the Greater Toronto Area; nearly half live in Brampton alone. Few segments have larger households: nearly 60 percent are home to four or more people. One in seven households is multi-family—an emerging demographic trend—with a significant presence of adult children. The first- and second-generation Canadians of South Asian Enterprise have parlayed mixed educations into well-paying blue-collar and service sector jobs. But their above-average household incomes may result from three or more wage-earners under one roof. Many residents maintain their South Asian culture at home, with over 40 percent speaking a non-official language. These families enjoy swimming, baseball and playing racquet sports, visiting theme parks and frequenting museums. Socially conservative, they support Traditional Families and reject alternative arrangements.



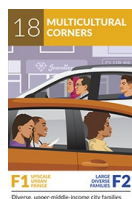
Rank: 2  
Customers: 70,824  
Customers %: 16.69  
% in Benchmark: 5.19  
Index: 322

One of the wealthier suburban lifestyles, Multiculture-ish is an ethnically diverse segment of middle-aged Asian and South Asian households. Located in and around major cities like Toronto, Calgary and Edmonton, many of these neighbourhoods emerged 20 years ago as new suburban subdivisions. Today, they're slowly being overtaken by urban sprawl and infill developments. More than 40 percent of residents are immigrants, and the rest are typically second-generation Canadians who've settled in houses built since 1990. A quarter speak a non-official language, the most common being Mandarin, Cantonese and Punjabi, but residents also disproportionately speak Arabic, Urdu and Russian at home. Multiculture-ish households tend to be large—double the national average for four or more people—and the significant presence of children over the age of 5 influences their preference for family-friendly outings to theme parks, zoos and aquariums. Having completed university and college educations, these adults enjoy upscale incomes—earned from jobs in management, business and the sciences—that are 50 percent higher than the national average and that allow them to exercise Ostentatious Consumption by purchasing items that symbolize affluence.



Rank: 3  
Customers: 39,819  
Customers %: 9.38  
% in Benchmark: 2.08  
Index: 452

A segment encompassing long-established immigrant neighbourhoods, Metro Melting Pot has been a haven for upward-climbing newcomers for 25 years. Concentrated in Toronto and nearby Mississauga, more than half of the households contain immigrants; nearly 30 percent speak a non-official language, with Tagalog, Arabic and Spanish joining Portuguese, Italian, Cantonese and Mandarin in recent years. These neighbourhoods are diverse in more ways than cultural roots: Metro Melting Pot contains families and lone-parent households, maintainers range in age from 45 to over 75, and the housing stock is a mix of older single-detached and row houses, semis and apartment buildings. While some contain young children, many households have twenty-something children who are likely contributing to the family income. With educations ranging from grade school to university degrees, adults work at varied jobs in business, services and manufacturing. But the high housing prices—the average dwelling value of over \$525,000—contribute to only an average number of homeowners. Eager to indulge their children, many enjoy going to theme parks, professional sports games and all-inclusive resorts. Seeking to connect with others in their communities, they respond to messages that recognize their Attraction for Crowds.



Rank: 4  
Customers: 24,001  
Customers %: 5.66  
% in Benchmark: 3.76  
Index: 150

The middle-aged families of Multicultural Corners create an exceptionally diverse portrait. More than a third of households contain foreign-born residents—from the Caribbean, Central America, Europe and Asia—though no one culture dominates. About a fifth of the population speak a non-official language and more than 40 percent identify as visible minorities—including black, Latin American, Arabic and South Asian. Having immigrated to Canada before 2000, these first and second generation Canadians have moved beyond gateway communities to the urban fringe areas of cities like Toronto, Calgary, Ottawa and Edmonton. They've turned their moderate educations into upper-middle-class incomes earned from service sector and white-collar jobs. They typically own single-detached and row houses suitable for their relatively large families with older children; more than a third of households contain four or more people. In these neighbourhoods where one of the stronger values is Financial Security, residents have been more mindful of their spending due to the economic uncertainty caused by COVID-19. With that said, in normal times they enjoy travelling and tend to stay at all-inclusive resorts and book cultural trips and eco-tours.



Rank: 5  
Customers: 21,341  
Customers %: 5.03  
% in Benchmark: 4.16  
Index: 121

An upscale suburban lifestyle, First-Class Families is characterized by sprawling families—more than 40 percent of households contain four or more people—living in close-in suburbs. More than half the households are located in established neighbourhoods in Toronto, Calgary, Ottawa and Vancouver. In First-Class Families, the parents are middle-aged, the children are 5-24 and nearly 90 percent of households live in pricey, single-family houses. With their solid educations, the adults hold white-collar jobs in management, education and government, and earn incomes that are nearly twice the national average. One quarter of households contain second-generation Canadians; the segment scores high for members for whom Italian, Polish, Greek or Mandarin is their mother tongue. These families enjoy many team sports—baseball, basketball, football, hockey, volleyball—as both participants and spectators. And many families look forward to weekends when they can shop, go out to eat or relax with their tablet to watch Netflix or indulge in e-commerce. Committed to living a healthy and wholesome lifestyle, this group scores high for the value Effort Toward Health.